# The Arc Ontario 2022 – 2024 Strategy and Action Plan

**Board Approved** 

November 14, 2022



### **Strategic Intent:**

Evolve The Arc Ontario in all its forms including the agency's finances, workforce, leadership, structure, and infrastructure so that we may continue to flourish and prosper in our future service for individuals with disabilities or other challenges.

### Introduction to The Arc Ontario Strategy from the Executive Director

At The Arc Ontario we are witnessing unprecedented times. Even so, the consequences of a world-wide pandemic and ever-present resource constraints have not deterred us from our purpose. Every day we focus on our mission, strive for our vision, and live up to the shared values that bind us and guide us as we collaborate to do our great work across the organization, with individuals and their families, and in our communities. To this end, we believe the following aspirations to be the focal points of our quest as we navigate barriers, complex systems, and considerable possibilities each day.



- The individuals we support are as independent as possible.
- We are an agency with multiple programs based in Ontario County, NY and beyond.
- People are leading meaningful lives through the delivery of our diverse services to diverse populations.
- We stay on the cutting edge and are nimble, innovative, and proactive.
- Our funding is diverse as we pursue new markets.
- We keep to the heart and soul that defines who we are and represents us.
- We are an agency where people want to work.

In the pages that follow are the details of our strategic response to the ample opportunities and challenges that we face. Our strategy and plan of action is rooted in and aligned with our strategy framework outlined on the next page. The components of our strategic plan are molded from an array of valuable inputs provided by our stakeholders at large. Further, I am grateful for the commitment of our staff, leadership, and board of directors to execute our comprehensive strategy and to achieving stated goals and priorities that have been thoroughly crafted by the leadership team, aptly informed by the understanding of our ever-changing environment, and approved by the board of directors for implementation. For this, I thank you!



Ann Scheetz Executive Director

#### The Arc Ontario | Strategy Map: 2022 – 2024

(See the strategy action plan for details.)



#### **Description**

The Arc Ontario is a private, not-for-profit organization, and local Chapter of NYSARC, Inc. (Arc NY)

We support the unique needs of children, adults, and seniors with disabilities, autism, or other challenges. We do this by supporting inclusive living through skill development and via a comprehensive continuum of supports and services throughout Ontario County and its surrounding region.

**Brand Platform** (internal only)

**Audiences:** 1) Individuals and support networks who are facing challenges, 2) Referral sources, 3) Resource providers, 4) Collaborators

Essence: Innovation, Empowerment, Opportunity

**Promise:** The Arc Ontario partners with people across our community, listens to their needs, and enriches their lives, every step of the way.

Personality: Creative, Dedicated, Professional, Flexible, Empathetic, and Person-Centered

#### Mission, Vision, and Shared Values

**Our mission** is to foster life-long fulfillment through active citizenship and enriched community living for individuals with disabilities or other challenges.

**Our vision** is that all individuals with disabilities or other challenges are one with their communities.

Our shared values include Integrity, Respect, Teamwork, Quality, Commitment, and Innovation

<u>Strategic Intent</u>: Evolve The Arc Ontario in all its forms including the agency's finances, workforce, leadership, structure, and infrastructure so that we may continue to flourish and prosper in our future service for individuals with disabilities or other challenges.

Strategic Goal #1:

Reimagine Our Program Portfolio, Delivery, and Operations Strategic Goal #2:

Empower a Thriving Workforce and Exceptional Leadership

Strategic Goal #3:
Fortify Our Financial Strength and Resiliency



## The Arc Ontario

### 2022 – 2024 Strategic Goals and Priorities

Evolve The Arc Ontario in all its forms including the agency's finances, workforce, leadership, structure, and infrastructure so that we may continue to flourish and prosper in our future service for individuals with disabilities or other challenges.

Goal #1: Reimagine Our Program Portfolio, Delivery, and Operations				
Strategic Priorities				
1.1 Redesign program and service delivery for expansion, efficiency, and the optimal experience.	1.2 Explore, evaluate, and adopt scalable strategic alliances and partnerships.			
Goal #2: Empower a Thriving Workforce and Exceptional I	Leadership			
Strategic Priorities				
2.1 Create a workplace environment that attracts and retains a thriving workforce.	2.2 Cultivate exceptional leadership at all levels of the organization.			
Goal #3: Fortify Our Financial Strength and Resiliency				
Strategic Priorities				
3.1 Maximize available government, rate-based, and other system value-based funding.	3.2 Sustain a viable program portfolio across the complete lifespan and full needs continuum.			
3.3 Expand our social enterprise businesses and associated revenue streams.	3.4 Enhance our fundraising, philanthropy, and grant-based results.			

# 2022 – 2024 Strategy and Action Plan

Evolve The Arc Ontario in all its forms including the agency's finances, workforce, leadership, structure, and infrastructure so that we may continue to flourish and prosper in our future service for individuals with disabilities or other challenges.

Goal #1: Reimagine	Our Program Portfolio, Delivery, and Operations	Strategy Lead: Carol Williams Chief Operating Officer, Program Operations		
1.1 Redesign program and service delivery for expansion, efficiency, and the optimal customer experience.  1.2 Explore, evaluate, and adopt scalable strategic alliances and partnerships.				
What (strategic priorities)	How (actions/deliverables/initiatives/key resources/investments)	Win + When (measures of success)		
Priority Lead: Carol Williams Chief Operating Officer, Program Operations  1.1 Redesign program and service delivery for expansion, efficiency, and the optimal customer experience.	<ul> <li>Assess community needs across the lifespan of individuals we are mission-driven to support.</li> <li>Invest in current and/or build new programs/services to address the needs of individuals across their lifespan and social determinants of health and well-being, (e.g., targeted age cohorts, special needs, education, recreation, residential, health services, aging, etc.).</li> <li>Actions may include collaboration with other agencies and organizations; consider the full range of simple to complex needs of individuals for maximum impact.</li> <li>Measure Net Promoter Score (NPS) and assess customer satisfaction at scheduled intervals. Act on findings to meet NPS and satisfaction goals.</li> </ul>	<ul> <li>With year-end (YE) 2022 as the baseline, increase the total aggregate number of service encounters in combined programs by 10% year-over-year (YOY) by YE 2023 and YE 2024.</li> <li>By YE 2024, attain a customer NPS of at least 70%.</li> <li>For each survey cycle, at least 90% of customer respondents report being highly satisfied.</li> <li>For each survey cycle, at least 80% of respondents report the agency to be better than or the clear leader when compared to other providers.</li> </ul>		

Goal #1 and Strategic Priority 1.1 are continued on the next page.

Goal #1: Reimagine	Our Program Portfolio, Delivery, and Operations  Chief	Strategy Lead: Carol Williams Operating Officer, Program Operations			
	1.1 Redesign program and service delivery for expansion, efficiency, and the optimal customer experience.  1.2 Explore, evaluate, and adopt scalable strategic alliances and partnerships.				
What (strategic priorities)	How (actions/deliverables/initiatives/key resources/investments)	Win + When (measures of success)			
Priority Lead: Carol Williams Chief Operating Officer, Program Operations	<ul> <li>Modernize/leverage technology and information systems in the operations and management of program and service delivery, (e.g., Ceridian and imPower); secure available grants to support selected technology advancements in accordance with the Grant Opportunity Roadmap outlined in the Grant Study and Implementation Plan.</li> </ul>	<ul> <li>See WINs above.</li> <li>By YE 2024:</li> <li>At least one grant to support technology advancement.</li> </ul>			
1.1 continued Redesign program and	<ul> <li>Consider opportunities for geographic expansion, particularly through collaborative initiatives in potential expansion territories and when grant funding is viable as outlined in the Grant Study and Implementation Plan and Grant Opportunity Roadmap.</li> <li>Create a residential alternative that supports independence and</li> </ul>	<ul> <li>At least one non-certified residential alternative.</li> <li>At least one grant to support geographic expansion.</li> <li>Increase the number of seniors</li> </ul>			
service delivery for expansion, efficiency,	community living, (e.g., paid neighbor or caregiver).	served to at least twenty.			
and the optimal	Expand integrated respite offerings for seniors.	JET Program:     At least 15 new community			
customer experience.	<ul> <li>Market and promote our supports and community inclusive programs involving the arts.</li> <li>Enhance the JET program with new JET community partnerships, funding sponsorships, trademarked and copyrighted materials, and job seekers to staff JET flights.</li> <li>Consider nationwide expansion of the JET program.</li> <li>Re-envision the JET program pre-vocational catalog to market supports and services.</li> </ul>	<ul> <li>At least 15 new community partnerships.</li> <li>At least one new funding sponsorship.</li> <li>Attain national presence, with at least one turnkey placement.</li> <li>Increase YOY participation in the program.</li> </ul>			

Goal #1 and Strategic Priority 1.1 are continued on the next page.

Goal #1: Reimagine Our Program Portfolio, Delivery, and Operations  Chief Operating Officer, Program Operations  Chief Operating Officer, Program Operations					
1.1 Redesign program and service del the optimal customer experience.	ivery for expansion, efficiency, and Explore, evaluate, and a and partnerships.	dopt scalable strategic alliances			
What (strategic priorities)	How (actions/deliverables/initiatives/key resources/investments)	Win + When (measures of success)			
Priority Lead: Carol Williams Chief Operating Officer, Program Operations  1.1 continued Redesign program and service delivery for expansion, efficiency, and the optimal customer experience.	<ul> <li>Leverage and promote expertise to expand Autism services for the benefit of individuals on the autism spectrum.</li> <li>Expand opportunities for individuals to participate in self-direction and optimize agency programs/services with their self-directed budgets.</li> <li>Conduct staff training in the social determinants of health for a holistic approach to meeting the needs of individuals served by the agency.</li> <li>Study innovative trends and operational best practices; apply and adopt new approaches to improve our program/service operations and customer experience.</li> </ul>	<ul> <li>See WINs above.</li> <li>With YE 2022 as the baseline, achieve a YOY increase in Autism Diagnostic Observation Schedule (ADOS) assessments by YE 2023 and YE 2024.</li> <li>Address at least two social</li> </ul>			
Priority Leads: Ann Scheetz Executive Director and John Astles Sr. Associate Executive Director & Chief Financial Officer  1.2 Explore, evaluate, and adopt scalable strategic alliances and partnerships.  Goal #1 and Strategic Priority 1.2 at	<ul> <li>Secure available grants to support selected work with community partners in accordance with the Grant Opportunity Roadmap outlined in the Grant Study and Implementation Plan.</li> <li>Fortify regulatory relationships at the local, state, and federal levels; solicit support and advocacy as needed for new/existing program development and expansion.</li> <li>Forge alliances with multiple managed care networks to ensure access to and availability of a full range of supports and services within our service area.</li> </ul>	<ul> <li>determinants of health by YE 2024.</li> <li>At least one grant to support community partnerships by YE 2024.</li> <li>At least three new or expanded community partnerships by YE 2024.</li> </ul>			

Goal #1 and Strategic Priority 1.2 are continued on the next page.

Goal #1: Reimagine Our Pr	ogram Portfolio, Delivery, and (		Strategy Lead: Carol Williams Chief Operating Officer, Program Operations
1.1 Redesign program and service de the optimal customer experience.	elivery for expansion, efficiency, and	1.2 Explore, evaluat and partnerships	re, and adopt scalable strategic alliances s.
What (strategic priorities)	How (actions/deliverables/initiatives/key res	ources/investments)	Win + When (measures of success)
Priority Leads: Ann Scheetz Executive Director and John Astles Sr. Associate Executive Director & Chief Financial Officer  1.2 Explore, evaluate, and adopt scalable strategic alliances and partnerships.	<ul> <li>Explore and develop shared resolution agreements and collaborative proglocal/regional community partners colleges, and other agencies) to a community needs as determined, employment, food security, transpland education.</li> <li>Convene a committee of the government explore and evaluate one or more bold strategic moves such as mergishared services, competitive collaboration.</li> </ul>	gramming with , (e.g., business, ddress specific (e.g., housing ortation, literacy, rning board to opportunities for ger, acquisition,	<ul> <li>See WINs above.</li> <li>With YE 2022 as the baseline, achieve a YOY increase in the number of individuals transported using the mobile fleet by YE 2023 and YE 2024.</li> <li>By YE 2024, present at least one comprehensively vetted recommendation to the governing board for consideration of a strategic consolidation agreement.</li> </ul>

This is the end of Strategic Goal #1.

mid-level managers

senior-level managers

As measured on a YE annual

than 20%.

basis the aggregate turnover

rate for all employees is less

#### Goal #2: Empower a Thriving Workforce and **Strategy Lead: Pamela Stewart** Senior Director, Talent Management, Quality Improvement & Compliance **Exceptional Leadership** 2.1 2.2 Cultivate exceptional leadership at all levels of the organization. Create a workplace environment that attracts and retains a thriving workforce. Win + When (measures of success) What (strategic priorities) **How** (actions/deliverables/initiatives/key resources/investments) Priority Lead: By YE 2024, attain an Employee Assess and determine future workforce needs; develop a human NPS of at least 70%. Pamela Stewart resources plan that supports the agency strategy and its execution. Senior Director, For each survey cycle, at least Talent Management, Evaluate and adjust as feasible employee compensation and 90% of employee survey Quality Improvement benefits to achieve market competitiveness for the agency. respondents report being highly & Compliance satisfied. Measure Net Promoter Score (NPS) and assess employee satisfaction at scheduled intervals. Act on findings to meet NPS At least 95% of individuals who and satisfaction goals. accepted employment, as measured on an annual basis. Conduct ongoing analysis to assess employee retention/length-ofare retained beyond their first 60 service status and to understand related issues. Act on findings to days of employment. attain retention and length-of-service goals. 2.1 As measured on a quarterly Establish and implement agency policies/practices that offer Create a workplace basis, for selected positions, the workplace and space flexibility for employees and that are aligned environment that average employee length of with excellence in agency operations and program/service delivery. attracts and retains a service meets or exceeds at • Enhance organizational systems to establish employee thriving workforce. least three years. performance goals, measure employee performance, document direct support professionals individual performance plans, and reward/recognized excellent

Develop a specific plan to provide mid-level managers with training,

job rotation opportunities, professional/leadership development,

and career pathing consistent with their talents, ambitions, and

Goal #2 and Strategic Priority 2.1 are continued on the next page.

performance.

individual performance plans.

#### Goal #2: Empower a Thriving Workforce and **Strategy Lead: Pamela Stewart Exceptional Leadership** continued Senior Director, Talent Management, Quality Improvement & Compliance 2.1 2.2 Create a workplace environment that attracts and retains a Cultivate exceptional leadership at all levels of the organization. thriving workforce. Win + When (measures of success) What (strategic priorities) **How** (actions/deliverables/initiatives/key resources/investments) **Priority Lead:** Collaborate in a grant application to participate in an eBadge program Pamela Stewart to professionalize direct support and front-line employee supervisors. See WINs above. Senior Director. Explore, adopt, and culturally integrate relevant diversity, equity, and At least twelve individuals are Talent Management, inclusion (DEI) best practices; establish DEI goals and measure for Quality Improvement certified under the eBadge intended impact. & Compliance program by YE 2024. Build an infrastructure to track vacancy management. By YE 2024, meet or exceed established DEI goals. Secure available grants to support staff wellness initiatives and staffing hubs in accordance with the Grant Opportunity Roadmap As measured on an annual **2.1** continued outlined in the Grant Study and Implementation Plan. basis, fill\* 70% of vacant staff Create a workplace positions within 60 days of the Develop and implement an ongoing recruitment and marketing environment that campaign to attract desired candidates for employment consideration. start of vacancy status. attracts and retains a \*Candidate has formally thriving workforce. • Explore and evaluate the requirements for top 100 employer accepted employment. designation and potentially pursue as determined. A complete and seamless **Priority Lead:** transition from the current Ann Scheetz Develop and activate an executive leadership succession plan with a agency CEO to the successor timeline for completion and a targeted communication plan for **Executive Director** CEO by YE 2024. internal/external notices and announcements. As needed, fill vacant board 2.2 Prepare an updated governance board composition and recruitment positions within 60 days of the Cultivate exceptional plan including an identified pool of named potential candidates for start of vacancy status. leadership at all levels solicitation of future board service as needed. of the organization.

Goal #2 and Strategic Priority 2.2 are continued on the next page.

Goal #2: Empower Exceptional Leade	a Thriving Workforce and Senior	r Director, Talent Managen	Strategy Lead: Pamela Stewart nent, Quality Improvement & Compliance		
2.1 Create a workplace enverthriving workforce.		<b>2.2</b> Cultivate exceptional lead	lership at all levels of the organization.		
What (strategic priorities)	How (actions/deliverables/initiatives/key resources/	'investments)	Win + When (measures of success)		
Priority Lead: Pamela Stewart Senior Director, Talent Management, Quality Improvement & Compliance	<ul> <li>Forge stronger ties between governance members and community leaders throug engagement activities and fundraising in</li> <li>Evaluate and make a recommendation releadership at the governance and foundationsider establishing a separate executive agency and the foundation).</li> </ul>	gh selected community nitiatives. regarding executive ation level, (i.e.,	See WINs above.		
2.2 continued	<ul> <li>Design the agency organizational structu- leadership roles and responsibilities to a execution and effective operational mana-</li> </ul>	llign with strategy	<ul> <li>Leadership successor candidates are ready for promotion as needed.</li> </ul>		
Cultivate exceptional leadership at all levels of the organization.	exercise opportunities for advancement	ortential and motivated leadership candidates; ortunities for advancement as appropriate (building ship training and development support outlined in			

This is the end of Strategic Goal #2.

Goal #3: Fortify Our Financial Strength and Resiliency  Senior Associa		Strategy Lead: John Astles iate Executive Director & Chief Financial Officer		
3.1  Maximize available government, rate-based, and other system value-based funding.  3.3  Expand our social enterprise businesses and associated revenue streams.		3.2 Sustain a viable program portfolio across the complete lifespan and full needs continuum.  3.4 Enhance our fundraising, philanthropic appeal, and grant-based results.		
What (strategic priorities)	How (actions/deliverables/initiatives/ke	y resources/investr	ments)	Win + When (measures of success)
Priority Lead: John Astles Sr. Associate Executive Director & Chief Financial Officer  3.1 Maximize available government, ratebased, and other system value-based funding.	<ul> <li>Assess and manage staffing p production payments for rate-leteral control of the state (NYS) imposed regional</li> <li>Optimize the mix of self-direct best meet the needs of individing viability.</li> <li>Continually pursue fiscal in and associated revenue wellopmental Disability in Secure multiple favorable managed care organizations (statewide managed care agental control of the statewide managed care agental control of the statewide managed care agental control of the statewise managed care agental</li></ul>	pased programs ne financial imparate changes. ed and brokerag uals while susta ntermediary (FI) vith the agency's Regional Office naged care cont MCOs) as NYS nda. nefit from approp	ge services to aining financial opportunities designated (DDRO). racts with advances the	<ul> <li>Meet or exceed an agency YOY net operating surplus of 0 to 3%.</li> <li>Total aggregate revenue of at least 50k by YE 2024 for Self-Directed and Brokerage services (combined).</li> <li>With YE 2022 as the baseline, secure a minimum 3% YOY increase in managed care contract revenue by YE 2023 and YE 2024.</li> <li>Between \$1M and \$2M from NYS workforce relief funding and waiver proposals by YE 2024.</li> <li>By YE 2024, total aggregate revenue of at least \$25M for the agency.</li> </ul>

Goal #3 is continued on the next page.

Goal #3: Fortify Our Financial Strength and Resiliency continued Senior Associate				Strategy Lead: John Astles Executive Director & Chief Financial Officer
system value-based funding.  needs continuum.  3.3		).	across the complete lifespan and full opic appeal, and grant-based results.	
What (strategic priorities)	ow (actions/deliverables/initiatives/	key resources/investr	ments)	Win + When (measures of success)
Priority Lead: John Astles Sr. Associate Executive Director & Chief Financial Officer  3.2 Sustain a viable program portfolio across the complete lifespan and full needs continuum.	Conduct a breakeven analysthe point of expected breaker timeline for achieving breaker offering.  Determine and execute a stransfer program within the program program status to the agence Examine and optimize cross integration for maximum important states and agency energing the potential and high-same program and implement and garner broad audience appears all individuals.	even status; set a even or surplus for a even or surplus for a portfolio and perioday's governing boast and related respirated and resources at sfaction delivery ongoing marketing	goal and reach program  for each podically report and of directors. es and evenues. program in areas of high-	<ul> <li>See WINs above.</li> <li>Develop or expand at least two financially viable social enterprise businesses by YE 2024.</li> <li>With YE 2022 as the baseline, attain a YOY increase in aggregate surplus for social business enterprises by 10% (includes new businesses) by YE 2023 and YE 2024.</li> <li>With YE 2022 as the baseline, attain a YOY increase in the total aggregate number of referrals (internally and externally sourced) by YE 2023 and YE 2024.</li> </ul>

Goal #3 is continued on the next page.

Goal #3: Fortify Ou	r Financial Strength and Res	siliency	Senior Associate Execu	Strategy Lead: John Astles utive Director & Chief Financial Officer	
3.1  Maximize available government, rate-based, and other system value-based funding.  3.3  Expand our social enterprise businesses and associated revenue streams.  3.2  Sustain a viable program portfolio acros needs continuum.  3.4  Enhance our fundraising, philanthropic acros needs continuum.		appeal, and grant-based results.			
What (strategic priorities)	<b>How</b> (actions/deliverables/initiatives/key	resources/investm	ents)	Win + When (measures of success)	
Priority Leads: John Astles Senior Associate Executive Director & Chief Financial Officer and Michelle Jungermann Chief Operating Officer, Enterprise Operations	<ul> <li>Leverage our successful busines monetized turnkey operations for organizations, (e.g., bottling operations, etc.); consider brownian businesses and social enterprisachievement; determine appropria</li> </ul>	productivity to optimize revenue per unit sinesses and social enterprises into s for sale to other agencies and operations, coffee shop/café broad delivery, (i.e., national reach). sinancial performance of all agency orises for breakeven/profit potential and propriate strategic dispositions, (e.g., ent, etc.) for each entity and execute		<ul> <li>See WINs above.</li> <li>At least five grant awards to support growth and</li> </ul>	
3.3 Expand our social enterprise businesses and associated revenue streams.	<ul> <li>opportunities for growth, expanse PASTEL, Rainbow Finch, and compared to the Pursue grant funding to support financial sustainability of social with the Grant Opportunity Roal Implementation Plan.</li> <li>Develop/implement an ongoing</li> </ul>	explore, and pursue vetted and viable new businesses tunities for growth, expansion, and new revenue streams, (e.g., EL, Rainbow Finch, and others as identified and determined).  e grant funding to support growth/expansion endeavors and sial sustainability of social enterprise businesses in accordance the Grant Opportunity Roadmap outlined in the Grant Study and		expansion by YE 2024.	

Goal #3 is continued on the next page.

Goal #3: Fortify Our Financial Strength and Resiliency continued Senior Asset			Senior Assoc	Strategy Lead: John Astles iate Executive Director & Chief Financial Officer
3.1 Maximize available government, rate-based, and other system value-based funding.		3.2 Sustain a viable program portfolio across the complete lifespan and full needs continuum.		
3.3		ndraising, phila	anthropic appeal, and grant-based results.	
What (strategic priorities)	How (actions/deliverables/initiatives/l	key resources/investn	nents)	Win + When (measures of success)
Priority Leads: Ann Scheetz Executive Director and Michele Wistner Director, Development	Create a grants management infrastructure and formalize grant management processes for ongoing pursuit and maximized acquisition of available grant funding.  Implement this structure as outlined in the Grant Study and Implementation plan and Grant Opportunity Roadmap.		<ul><li>See WINs above.</li><li>Meet or exceed the annual fundraising</li></ul>	
3.4 Enhance our fundraising, philanthropic appeal, and grant-based results.	<ul> <li>Update and implement the agency fundraising and development plan for annual giving, memorials and honorariums, 1954 Society, planned gifts, major gifts, special events, and certain grants.</li> <li>Engage community partners to amplify fundraising through joint endeavors.</li> <li>Cultivate and nurture donor relationships for gifting commitments.</li> </ul>		<ul> <li>and endowment targets established and approved by the Foundation board of directors.</li> <li>Meet or exceed the aggregate grant funding targets approved by the Foundation board of directors as part of the annual agency budget.</li> </ul>	
	<ul> <li>Development and execute an awareness marketing and promotion campaign to support fundraising activities.</li> </ul>			

This is the end of Strategic Goal #3 and concludes the Strategy Action Plan for The Arc Ontario.

# The Arc Ontario 2022 – 2024 Strategy and Action Plan

# **Board Approved**

November 14, 2022

The Arc Ontario Strategy and Action Plan is approved by the governing board of directors.

In addition to regularly scheduled reports on the progress and status of the strategy execution, the board of directors will conduct a review of the Strategy and Action Plan during the July 2023 board of directors' retreat.



This is the last page of the Strategy and Action Plan for The Arc Ontario.